

.ULVWLQ %RYDLUG \$EER
8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR
&ROOHJH RI +XPDQLWLHV DQG 6RFLDO 6FLHQFHV

(PDL OLVWLQ %RYDLUG\$EER#XQFR HGX
3HUVRQDO KWWSVH FRORUDGRPHGLHYDOLVW ZRUGSUHVV

(GXFDWLRQ

3K' 8QLYHUVLW\ RI .DQVDV
\$UHD RI 6WXG\ (QJOLVK /DQJXDJH DQG /LWHUDWXUH

3URIHVVLQRQDO \$FDGHPLF ([SHULHQFH

\$VVRFLDWH 3URIHVVRU 8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR
\$VVLVWDQW 3URIHVVRU 8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR
/HFWXUHU 8QLYHUVLW\ RI .DQVDV
*UDGXDW 7HDFKLQJ \$VVLVWDQW 8QLYHUVLW\ RI .DQVDV

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3XEOLFDWLRQV

-XULHG

-RXUQDO \$UWLFOH

%RYDLUG \$EER . 5HGHHPLQJ :DVWHODQGV %XLOGLQJ
(QJOLVK *XV6KODQW HUGLVFLSOLQDU\ 6WXGLHV LQ /LWHUDW
± KWWSV GRL RUJ LVOH LV[

%RYDLUG \$EER . 5RELQ +RRG \$V :ROI)HDVW RU)DPLQH ,Q
+RGFKH %XOOHWLQ RI ,QWHUQDWLRQDO \$VVRFLDWRQ IRU

%RYDLUG \$EER . 5HLUGLW RQ DQH ULFKH URFKH EHV
/DQGVFDSDQ -DPHV ,9 RI 6FRWODQG LQ 7KH .QLJKWO\ 7
1HRSKLORJXV '2, V

%RYDLUG \$EER . ,V *HRIIUH\ &KDXFHU V 7DOH RI 6LU 7
5HDGLQJ 7KRSDV LQ OLJKW RI WXLGGLWDXWHV RI 5DSH

%RYDLUG \$EER . 6LUH 1RQQHV 3UHHVW 25HDGLQJ /DQ
7KH 1XQV 3ULH(\$WULWLFH

%RYDLUG \$EER . 7RXJK 7DON RU 7RXJK /RYH /\QHW DC
)HPLQLQH ,GHQLW\ LQ 7KRSDV 0URXQJLWDOH RI 6LU *DU

%RYDLUG \$EER . \$OLVRQ V \$QWLWKH VHGWHYDOH 0DUU
)HPLQLVW)RUXP

%RYDLUG \$EER . KH LV FRP RI IXOO QREOH EORRGH

,QYLWHG

-XULHG

%RYDLUG \$EER . QG ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL
7KRPDV 0DORU\ V /\RQHVVH DQG WKH 3DVWRQ /HWWHUV
.DODPDJRR 0LFKLJDQ 0D\

1RQ MXULHG

%RYDLUG \$EER . 7KH &DUWRJUDSKLF ,PSXOVH 5XWJHUV 8Q
0HGLHYDO :RUOGLHZV' 6HSWHPEHU

%RYDLUG \$EER .)DOO +RQRUV &ROORTXLXP 6HULHV 8Q
)URP 6ROGLHU WR 6ZLQH 7KRPDV 0DORU\ V *DUHWK DQGV
%HVWLDOLJDWLRQ RI .QLJKWKRRG 2FWREHU

%RYDLUG \$EER . 7KH &DUWRJUDSKLF ,PSXOVH 5XWJHUV 8Q
0HGLHYDO :RUOGLHZV 6HSWHPEHU

%RYDLUG \$EER . /LIH RI WKH 0LQG +HUR RU +RUURU" 7
-RVV :KHGRQ\ V)LUHIO\ 8QLYHUVLW\ RI 1RUWKHUQ &RORU
6HSWHPEHU

%RYDLUG \$EER . +RQRUV :HVWHUQ &LYLOLJDWLRQ , 5DGLF
&KDXFHU\ V :LIH RI %DWK 8QLYHUVLW\ RI .DQVDV 1RYHPEHU

1RW ,QYLWHG

-XULHG

%RYDLUG \$EER . 0HGLHYDO %RUGHUV DQG)URQWLHUV 7K
WKH 0HGLHYDO \$VVRFLDWLRQ RI WKH 0LGZHVW)URP &KU
0DQ WR %R\ 6LU *DZDLQ LQ 7KH \$OOLWHUDWLYH 0RUWH \$U
WKH 0LGZHVW /DZUHQFH .DQVDV 2FWREHU

%RYDLUG \$EER . ;9WK FRQJUHVV RI WKH ,QWHUQDWLRQDO
6LHJH 7KRPDV 0DORU\ V /\RQHVVH ,QWHUQDWLRQDO \$UW
*HUPDQ\ -XO\

1RQ MXULHG

%RYDLUG \$EER . 5RPDQFH LQ 0HGLHYDO %ULWDLQ &RQIHUH
0DORU\ V /H 0RUWH 'DUWKXU 9DQFRXYHU &DQDGD \$XJXV

%RYDLUG \$EER . UG ,QWHUQDWLRQDO 0HGLHYDO &RQJUHVV
)DPLQH LQ \$ /\WHOO *HVWH RI 5RE\Q +RGH" /HHGV (QJOD

%RYDLUG \$EER . VW ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL
WKH SROOH ,QWHUSUHWLQJ WKH 7RDGV RI 7KH \$ZQW\UV F

%RYDLUG \$EER . VW ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL
WKXUJK XFK D VWUHHW :DWHU ,PDJHU\ LQ 3HDUO .DODPD

%RYDLUG \$EER . 0HGLHYDO \$VVRFLDWLRQ RI 7KH 0LGZHVW

LQ .LQJ +RUQ &ROOHJHYLOOH 0LQQHVWRD 2FWREHU

%RYDLUG \$EER . WK %LHQQLDO FRQIHUHQFH RI WKH ,QWH
+RRG 6WXGLHV +DUWV +RXQGV +XPDQV +XQWLQJ LQ WK
%DOODGV +LJK 0HOWRQ 8QLWHG .LQJGRP -XO\

%RYDLUG \$EER . WK ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL
6ZLQH 7KRPDV 0DORU\ V *DUHWK DQG WKH)LIWHHQWK &HG
.LLJKWKRRG .DODPDJRR 0LFKLJDQ 0D\

%RYDLUG \$EER . 5RFN\ 0RXQWDLQ 0HGLHYDO DQG 5HQDLVV
&KDXFHU V 7DOH RI 6LU 7KRSDV D 5DSH 1DUUDWLYH" 5HDG
6WDWXWHV RI 5DSH 'HQYHU &RORUDGR -XQH

%RYDLUG \$EER . WK ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL
RU +RZ WR 7DON WR WKH /DGLHV LQ 7KRPDV 0DORU\¶V /H 0
0LFKLJDQ 0D\

%RYDLUG \$EER . \$QQXDO &RQIHUHQFH RI WKH 0HGLHYD
7KRPDV 0DORU\¶V 1HJOHFWHG 1\QHYH \$ +HUR LQ 'LVJXLVH
6HSHPEHU

%RYDLUG \$EER . WK ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL
XRWH¶ (FRIHPLQLVP LQ /D\DPRQ¶V %UXW DQG WKH :RPHQ
0LFKLJDQ 0D\

%RYDLUG \$EER . \$VVRFLDWLRQ IRU WKH 6WXG\ RI /LWHUDW
%LHQQLDO &RQIHUHQFH &KDQJLQJ 1DWXUH 0LJUDWLRQV
:DVWHODQG :DUGHQ /DZUHQFH .DQVDV 0D\

%RYDLUG \$EER . ;;9, \$QQXDO 0LG \$PHULFDQ 0HGLHYDO \$V
ZHRSP¶ /DFKU\PRVH /DGLHV LQ /D\DPRQ¶V %UXW .DQVDV &

%RYDLUG \$EER . WK \$QQXDO 500/\$ &RQYHQWLRQ 6W *XV
:DUULRU %RXOGHU &RORUDGR 2FWREHU

%RYDLUG \$EER . WK \$QQXDO &RQIHUHQFH RI WKH 0HGLHY
5HLUGLW RQ DQH ULFKH URFKH EHVLGH DQH ULYHLU 0DU
RI *RODJURV DQG *DZDQH &LQFLQDQWL 2KLR 6HSHPEH

%RYDLUG \$EER . WK ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL
LQ WKH \$OOLWHUDWLYH 0RUWH \$UWKXUH .DODPDJRR 0LF

%RYDLUG \$EER . ;;9, \$QQXDO 0LG \$PHULFDQ 0HGLHYDO \$V
3DORP\GHV 3ULQFHV 3HW RU .QLJKWO\ 3HHU" 0DQKDWWD

%RYDLUG \$EER . ;,,,UG 7ULHQQLDO &RQJUHVV RI WKH ,QWH
&ORQLQJ *DZDLQ LQ WKH 0LGGOH (QJOLVK /\EHDXV 'HVFRQ

%RYDLUG \$EER . WK ,QWHUQDWLRQDO &RQJUHVV RQ 0HGL

%RYDLUG \$EER . WK ,QWHUQDWLRQDO &RQJUHVV RQ OHGL
,PDJH *DZDLQ¶V 3DWHUQLW\ LQ <ZDLQ DQG *DZDLQ .DO

%RYDLUG \$EER . \$QQXDO &RQIHUHQFH RI WKH 0LG \$PHULFD
*HGHULF *DZDLQ DQG WKH 0LGGOH (QJOLVK 6LU 3HUFHYDO
0LVVRXUL)HEUXDU\

%RYDLUG \$EER . UG ,QWHUQDWLRQDO &RQJUHVV RQ OHGL
&KDXFHU¶V :LIH RI %DWK DV 'DPH 5DJQHOO .DODPDJRR 0I

%RYDLUG \$EER . QG ,QWHUQDWLRQDO &RQJUHVV RQ OHGL
1XWVKHOO \$FWLQJ 2XW :DOGHUH WR 8QGHUVWDQG \$QJOR
0LFKLJDQ 0D\

%RYDLUG \$EER . 0DULH GH)UDQFH¶V 9LQGLFWLYH 4XHHQ
\$TXLWDLQH 0RGHUQ /DQJXDJHV \$VVRFLDWLRQ :DVKLQJWF

%RYDLUG \$EER . WK ,QWHUQDWLRQDO &RQJUHVV RQ OHGL
*XDUGLDQ RI +HRURW¶V 6RYHUHLJQW\ .DODPDJRR 0LFKLJ

%RYDLUG \$EER . ;;; \$QQXDO 0LG \$PHULFD 0HGLHYDO \$VVR
\$UWKXU LQ 7KH 'UHDP RI 5KRQDEZ\ .DQVDV &LW\ 0LVVRXU

%RYDLUG \$EER .)RXUWHHQWK ,QWHUQDWLRQDO &RQJUHVV
:HDULQJ <RXU +HDUW RQ <RXU 6OHYH *HQGHU DQG WKH
&DQWHUOXU\ 7DOHV *ODVJRZ 6FRWODQG -XO\

%RYDLUG \$EER . 1RUWKHUQ 3ODLQV &RQIHUHQFH RQ (DUOL
0DWWHU 0DUULDJH DQG 0DVWHU\ LQ 7KH)UDQNOLQ¶V 7DO
\$SULO

%RYDLUG \$EER . ;9,,, \$QQXDO 0LG \$PHULFD 0HGLHYDO \$VV
&UHDWHG (TXDO &RQIOLFWLQJ 0DVFXOLQLWLHV LQ 6LU *DZ
&ROXPELD 0LVVRXUL)HEUXDU\

*5\$176

)XQGHG

%RYDLUG \$EER . 3URYRVW \$ZDUG IRU 7UDYHO WR WKH 7HQWK %
1DWXUH 0LJUDWLRQV (QHUJLHV /LPLWV WR SUHVHQW 6W *X
6SRQVRUHGE\ 8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR 8QLYHUVL

%RYDLUG \$EER . 3URYRVW 7UDYHO \$ZDUG IRU 7UDYHO WR WKH
0HGLHYDO 6WXGLHV WR SUHVHQW ³µ:H EHRè XQGHU XRWH¶ (FR
:RPHQ RI 6FRWODQG´ 6SRQVRUHGE\ 8QLYHUVLW\ RI 1RUWKHUQ
&RORUDGR

%RYDLUG \$EER . 81& 6XPPHU 6XSSRUW ,QLWLDWLYH WR SXUFKD
ERRN SURMHFW \$ *DZDLQ IRU WKH *HQWU\ LQ /DWH 0LGGOH (QJ
8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR 8QLYHUVLW\ RI 1RUWKHU
2FWREHU

%RYDLUG \$EER . 3URYRVW \$ZDUG IRU 7UDYHO WR ;;;;,UG 7ULHQ
\$UWKXULDQ 6RFLHW\ WR SUHVHQW &ORQLQJ *DZDLQ LQ WKH 0L
6SRQVRUHG E\ 8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR 8QLYHUVL

%RYDLUG \$EER . 81& 6XPPHU 6XSSRUW ,QLWLDWLYH WR SXUFKD
ERRN SURMHFW \$ *DZDLQ IRU WKH *HQWU\ LQ /DWH 0LGGOH (QJ
8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR 8QLYHUVLW\ RI 1RUWKHU
2FWREHU

%RYDLUG \$EER . =DUHO DQG 5XWK 6SHDUV 6FKRODUVKLS IRU 'L
8QLYHUVLW\ RI .DQVDV

%RYDLUG \$EER . :LOOLDP \$OEUHFKW 0HPRULDO 6FKRODUVKLS I
E\ 8QLYHUVLW\ RI .DQVDV

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7HDFKLQJ ([SHULHQFH

8QLYHUVLW\ RI 1RUWKHUQ &RORUDGR

&RXUVHV 7DXJKW

(1* &ROOHJH 5HVHDFK 3DSHU FRXUVH FUHGLW KRXY

(1* ,QWURGXFWRQ WR WKH 'LVFLSOLQH RI (QJOLVK FRXU

(1* 6XUYH\ RI %ULWLVK /LWHUDWXUH , FRXUVHV FUHG

(1* ,QWURGXFWRQ WR /LQJXLVWLFV FRXUVH FUHGLW

(1* &RPPXQLFDWLRQV RQ D 7KHPH FRXUVHV FUHGLW K

(1* 0DVWHUSLHFHV RI :RUOG /LWHUDWXUH FRXUVH FU

(1* 7UDGLWLRQDO DQG 0RGHUQ *UDPPDUV FRXUVH FU

(1* +LVWRU\ RI WKH (QJOLVK /DQJXDJH FRXUVHV FUHG

(1* *HQUH 6WXG\ 'UDPD FRXUVH FUHGLW KRXUV
(1* 'LUHFWHG 6WXGLHV FRXUVHV FUHGLW KRXUV
(1* 2OG (QJOLVK FRXUVHV FUHGLW KRXUV
(1* 0LGGOH (QJOLVK FRXUVHV FUHGLW KRXUV
(1* 0\$ RU &UHDWLYH 3URMHFW FRXUVHV FUHGLW KRXUV
(167 /LWHUDWXUH DQG WKH (QYLURQPHQW FRXUVH FU
+21 +RQRUV &RQQHFWLRQV 6HPLQDU ,, FRXUVH FUHGLW
+21 -XQLRU +RQRUV 6HPLQDU FRXUVH FUHGLW KRXUV
+80 3RSXODU 0HGLHYDOLVPV FRXUVHV FUHGLW KRXUV
+80 ,PDJHV RI :RPHQ LQ /LWHUDWXUH DQG WKH \$UWV FRXUVH
0,1' ,QWURGXFWRQ WR /LIH RI WKH 0LQG FRXUVH FUHGLW
0,1' &RQWHPSRUDU\ \$UWV &RQQHFWLRQV FRXUVHV FUHGLW
7(6/ ,QWURGXFWRQ WR /LQJXLVWLFV IRU (6/ /'((GXFDWRUV

'LUHFWHG 6WXGHQW /HQUQLQJ

\$GYLVHG 6DUDK 9RJHO
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG &DPHURQ 0DUNZD\
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG (WKDQ 6WHSKHQVRQ
0DVWHU V 7KHVLV &RPPLWWHH &KDLU
\$GYLVHG &DVH\ :\QKRII
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG /RUUDLQH +DUULV
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG %HQMDPLQ - +DUOH\
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG 5HQHH 0DFH\
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG (OL]DEHWK /H)HEUH
8QGHUJUDGXDWH +RQRUV 7KHVLV
\$GYLVHG .HOOL -RKQVRQ
8QGHUJUDGXDWH +RQRUV 7KHVLV
\$GYLVHG &RXUWQH\ *ULIIH\
0DVWHU V 7KHVLV &RPPLWWHH &KDLU
\$GYLVHG 0LFKRQH 'XII\
8QGHUJUDGXDWH +RQRUV 7KHVLV
\$GYLVHG \$PDQGD *UDVVHOOR
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG 'DYLQ (DUQKDUW
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG 7LPRWK\)RUDQ
0DVWHU V 7KHVLV &RPPLWWHH 0HPEHU
\$GYLVHG 'DQLHO /HVNR

6(59,&(

8QLYHUVLW\ 6HUYLEFH

&RPPLWWHH 0HPEHU +66 &XUULFXOXP &RPPLWWHH 3UHVHQ
&RPPLWWHH 0HPEHU /LEHUDO \$UWV &RUH &XUULFXOXP &RPPLWWH
)DFXOW\ 0HQWRU 8QLYHUVLW\ +RQRUV 3URJUDP 3UHVHQW
&RPPLWWHH 0HPEHU)DFXOW\ 6HQDWH

)DFXOW\ 0HQWRU 0F1DLU 6FKRODU 3URJUDP

)DFXOW\ 0HQWRU 0F1DLU 6FKRODU 3URJUDP

'HSDUWPHQW 6HUYLFH

)DFXOW\ \$GYLVRU 6LJPD 7DX 'HOWD (QJOLVK +RQRU 6RFLHW\ \$

&RPPLWWHH 0HPEHU *UDGXDWH &RPPLWWHH 3UHVHQW

&RPPLWWHH 0HPEHU (1* &XUULFXOXP &RPPLWWHH

&RPPLWWHH 0HPEHU \$GYLVRU\ &RPPLWWHH

&R 'LUHFWRU ,QWHUQVKLS 3URJUDP

&RPPLWWHH 0HPEHU (QJOLVK (GXFDWLRQ &RPPLWWHH

&RPPLWWHH 0HPEHU (1* &XUULFXOXP &RPPLWWHH

&RPPLWWHH 0HPEHU (QJOLVK (GXFDWLRQ 6HDUFK &RPPLWWHH

&RPPLWWHH 0HPEHU *UDGXDWH &RPPLWWHH

&RPPLWWHH 0HPEHU 6LJPD 7DX \$GYLVRU\ &RPPLWWHH

&RPPLWWHH 0HPEHU)LOP 6WXGLHV &RPPLWWHH

&RPPLWWHH 0HPEHU 5RPDQWLF 3HULRG 6HDUFK &RPPLWWHH

3URIHVVLQRQDO 6HUYLFH

(GLWRU -RXUQDO (GLWRU 0HGLHYDO \$VVRFLDWLRQ RI WKH 0LGZP

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/HDGHUVKLS

1RPLQDWHG IRU 5HJLRQDO :LQQHU 1RYHPEHU 1\$&85+ ,QVWLWXW
1RYHPEHU

2WKHU

\$OOHQ 'X3RQW %UHFN \$ZDUG 5RFN\ 0RXQWDLQ 0HGLHYDO 5HQDL

)LUVW <HDU 6FKRODUV 2XWVWDQGLQJ)DFXOW\ 8QLYHUVLW\ RI 1R

)LUVW <HDU 6FKRODUV 2XWVWDQGLQJ)DFXOW\ 8QLYHUVLW\ RI 1R

.HQQHWK 5RFNZHOO \$ZDUG IRU ([FHOOHQFH LQ 6FKRODUVKLS 8QL

7HDFKLQJ

7HDFKLQJ 5HFRJQLWLRQ \$ZDUG 0RUWDU %RDUG 1DWLRQDO &ROOH

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5RFN\ 0RXQWDLQ 0HGLHYDO 5HQDLVVDQFH \$VVRFLDWLRQ
\$VVRFLDWLRQ IRU WKH 6WXG\ RI /LWHUDWXUH DQG (QYLURQPHQW
,QWHUQDWLRQDO \$UWKXULDQ 6RFLHW\ 1RUWK \$PHULFDQ %UDQFK
6RFLHW\ IRU 0HGLHYDO)HPLQLVW 6FKRODUVKLS 3UHVHQW
0HGLHYDO \$VVRFLDWLRQ RI WKH 0LGZHVW 3UHVHQW
0LG \$PHULFD 0HGLHYDO \$VVRFLDWLRQ 3UHVHQW
1HZ &KDXFHU 6RFLHW\ 3UHVHQW